



Rebatify: The Next Step in Salesforce Rebate Management

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An effective rebate management program is a must for companies who work with distribution networks, partners, and resellers and hope to streamline rebate processes, increase customer, and channel partner loyalty, and ultimately increase profit margin and market share. Rebate programs have tons of benefits for manufacturers, and the adoption rate of these programs keeps increasing yearly.

Salesforce is the most popular CRM used by companies to handle their rebate management initiatives. It's a key platform to help them build and scale incentive programs while also nurturing trusted channel partner relationships across their entire ecosystem. However, many users struggle with being able to take advantage of

Salesforce Rebate Management's full potential due to an unintuitive interface, a high learning curve, and more – creating a frustrating user experience.

That's where Rebatify comes in. Rebatify is a new AppExchange solution that fully automates Salesforce Rebate Management setup. It works as an overlay for Salesforce Rebate Management, with wizard-based screens to walk you through the setup and management processes. Some additional features include a simplified setup, being able to select the starting and end dates for your programs, being able to choose the type of rebates you want to use, the ability to import customer lists right from Salesforce or by uploading your own list, and much more.

With Rebatify, companies can enjoy a modern, intuitive, simplified user experience to make managing rebates easier and more efficient. It's an add-on that can help companies increase customer retention, brand loyalty, and overall ROI through a robust rebate program with fast payouts. Learn more about this game changing Salesforce Rebate Management add-on.

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